

## Arkansas State Contract Discounting & Order Handling

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<u>Contract Number:</u>	SP-14-0094 – Furniture
<u>Corporate DARRAN Contact:</u>	Customer Service 2402 Shore St. High Point, NC 27263 1-800-334-7891 Fax: 336-861-6485
<u>Rep Group:</u>	Glen Jones & Associates 107 Cherrybark Lane Vicksburgh, MS 39180 Phone: 601-634-0877 Fax: 601-634-0867 <a href="mailto:glen.jones@glenjonesassociates.com">glen.jones@glenjonesassociates.com</a>
<u>Effective Date &amp; Expiration Date:</u>	January 1, 2019 – December 31, 2019
<u>DARRAN Price Lists:</u>	February 2018 (Price Increase only at renewal)
<u>How Orders Are Placed:</u>	Agency issued PO to DARRAN or Dealer AR State Purchasing Card
<u>Discount Structure:</u>	Tier 1 - \$1 - \$25K = 48% off list to the State Tier 2 - \$25,001 – \$75K = 50% off list to the State Tier 3 - \$75,001 - \$150K = 52% off list to the State Tier 4 - \$150,001 and Above = Negotiable
<u>Terms:</u>	30 Day Net
<u>Approved Dealers:</u>	See Attached List
<u>Additional Information:</u>	No Minimum Order Required Standard Minimum Weight Charges Apply 3% Spiff Program Quotes & invoices must include both list and net prices Install & delivery charges must be shown as a separate line item on all quotes, PO's and invoices.

Updated 1/22/19

2402 Shore Street  
High Point NC 27263  
[darran.com](http://darran.com)



## AR STATE CONTRACT AUTHORIZED DEALERS

Innerplan Office Interiors  
100 W. Center  
#303  
Fayetteville, AR 72701  
Contact: Mark Phillips  
[mark@innerplan.com](mailto:mark@innerplan.com)  
PH: 479.695.1326

Innerplan Office Interiors  
7001 Innerplan Dr.  
Little Rock, AR 72113  
Contact: Mark Phillips  
[mark@innerplan.com](mailto:mark@innerplan.com)  
PH: 501.371.0300

South Arkansas Business Solutions  
3801 Camden Rd,  
Pine Bluff, AR 71603  
Contact: Bruce Mitchell  
[bmitchell@gosabs.com](mailto:bmitchell@gosabs.com)  
PH: 870.879.6400

Ledwell Office Solutions  
3200 Court Street  
Texarkana, TX 75501  
Contact: Laurin Layne  
[llayne@ledwelloffice.com](mailto:llayne@ledwelloffice.com)  
PH: 903.794.3113

Missco Interior Concepts LLC  
116 Ridgeland Plaza  
Ridgeland, MS Jackson, MS 39157  
Contact: Teresa Snook  
[tsnook@missco.com](mailto:tsnook@missco.com)  
PH: 601.987.8600

DARRAN®

Delta OfficeWorks  
703 Garland Street  
Forest City, AR 72335  
Contact: Kevin Lewey  
[kevin@deltaofficeworks.com](mailto:kevin@deltaofficeworks.com)  
PH: 870.633.7060

Updated 12/3/18

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