

## NEW JERSEY State Contract Discounting & Order Handling

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Contract Number: G-2004, Contract # G-81708 – Furniture: Office, Lounge & System Statewide

Corporate DARRAN Contact: Customer Service  
2402 Shore St.  
High Point, NC 27263  
1-800-334-7891  
Fax: 336-861-6485

Rep Group: Phillips Contract Group (Southern NJ)  
23 East Allen Street  
3<sup>rd</sup> Floor  
Philadelphia, PA 19123  
Phone: 215-221-4191  
[josh@phillipscontract.com](mailto:josh@phillipscontract.com)

Gibson Interior Products (Northern NJ)  
200 Lexington Avenue, Suite 1510  
New York, NY 10016  
Phone: 212-685-1077 x301  
Fax: 212-685-1078  
[darcy@gibsonoffice.com](mailto:darcy@gibsonoffice.com)

Effective Date & Expiration Date: 11/3/2020-11/2/2025

DARRAN Price Lists to Use: Current Published GSA Price Lists (prices and products)

How Orders Are Placed: All PO's should be made out directly to DARRAN care of the dealer. Orders can be sent directly from the End User to the Dealer or directly to DARRAN.

Dealer Rebate %: None

<u>Discount Structure:</u>	<u>List Price</u>	<u>Disc to NJ State</u>
	\$0 - \$99,999	40%
	\$100,000 - \$199,999	42%
	\$200,000 - \$299,999	45%
	\$300,000 +	47%

Authorized Dealers:

There is no authorized dealer list, but the dealer must be set up with the state.

Other Info:

- Commodity Codes 425-20-084063, 425-20-084066, 425-20-084067 & 425-20-084068
- 60 Day Net Terms
- No \$100 Minimum Freight Charge
- Delivery is FOB – spotted delivery (inside delivery to agreed staging area and set-up / assembled) will be available for all furniture on this contract at no additional charge.
- No charge for the necessary design and layout services – only an hourly rate for design services for reconfiguration of existing furniture is covered under this contract.
- There is no authorized dealer list, but the dealer must be set up with the state.
- 3% spiff allowed

Updated 04/08/2020

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[darran.com](http://darran.com)

