



NEW YORK State Contract  
Discounting & Order Handling

Contract Number: PC66246 (Group # 20915) – Furniture All Types  
Award 22398

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Effective Date & Expiration Date: 12/2/13 - 12/1/18

DARRAN Price Lists to use: January 2016

How Orders are placed: Direct w/Dealer Rebate  
Invoices must be sent directly to the ordering agency for payment

Dealer Rebate %: 10% except for 60.87% discount and that is 9%.

Discount Structure: 57.71%

Volume Discounts: \$100,000 - \$199,999 List = 58.75%  
\$200,000 - \$299,999 List = 59.82%  
\$300,000 and up = 60.87%

Freight: FOB

Inside Delivery: 18% upstate and 22% downstate

Special Terms: 3% Spiff available on 1<sup>st</sup> tier only  
~ Minimum weight charges apply: \$75 for orders less than 300 lbs

Approved Dealers: Any dealer that is DARRAN approved