



TXMAS State Contract  
Discounting & Order Handling

Contract Number: TXMAS-17-7107 – Office Furniture

Corporate DARRAN Contact: Kelly Shaw  
[kshaw@darran.com](mailto:kshaw@darran.com)  
2402 Shore St.  
High Point, NC 27263  
1-800-334-7891  
Fax: 336-861-6485

Rep Group: Harris Richardson Representatives – Northern, Eastern & Western TX, DFW  
KMG – Southern & Central TX  
Silsby Nunez – Houston Market

Effective & Expiration Dates: 7/21/17 to 11/2/2020

DARRAN Price Lists: January 2016

How Orders Are Placed: PO's must be placed through TXMAS SmartBuy by the customer and may be sent directly to DARRAN or an authorized Dealer. Whoever gets the PO will invoice the customer and get paid by them. If the dealer can't get our quote to match the SmartBuy PO tell them to order it via the "quote quote" method.

Discount Structure: 56.9% Standard Discount

Quantity Discounts: \$467,837 list to \$1,000,000 List = 59.7%  
\$1,000,001 List to \$1,315,789 = 61.7%

Terms: ½% Net 15 Days, 30 Day Net

Restocking Fee: No merchandise may be returned without a return authorization and shipping instructions. No credit or allowance will be given for repairs unless DARRAN has given authority to make such repairs. A restocking fee of 25% will apply.

Approved Dealers: See Attached List

Delivery: FOB Destination

Smart Buy Fee: 1.5228% - The SmartBuy fee is included in the pricing on the SmartBuy website so if a Dealer is using our pricing they need to add the fee as a separate line on their PO

Spiff: 3% Spiff if no additional discount is given

Additional Information: ~ Contract mirrors the GSA Contract  
~ Open Market items are allowed and must be marked as such but cannot exceed \$5K or 50% of the purchase order total, whichever is less



## **TXMAS AUTHORIZED DEALER LIST:**

### **ANDERSON SCHOEL OFFICE INTERIORS –**

400 LOOKOUT RIDGE  
HARKER HEIGHTS, TX 76548  
T: 254.698.1483  
F: 254.393.0475  
CONTACT: RANDY SCHOEL  
[randy@andersenschoel.com](mailto:randy@andersenschoel.com)

### **AUSTIN BUSINESS FURNITURE**

9300 UNITED DRIVE  
BLDG. 3 SUITE #140  
AUSTIN, TX 78758  
T: 512.617.4349  
F: 512.832.6330  
CONTACT: KEN FUERTSCH  
[kfuertsch@abfurn.com](mailto:kfuertsch@abfurn.com)

### **HUB CERTIFIED DEALER**

#### **BUILT FOR DREAMS**

3416 JOLIET  
LUBBOCK, TX 79413  
PH: 806-771-6806  
CONTACT: RITA STEVENS  
[rstevens@builtfordreams.com](mailto:rstevens@builtfordreams.com)

### **HUB CERTIFIED DEALER**

#### **BUSINESS INTERIORS OF TEXAS, INC**

223 N. CHAPARRAL STREET  
CORPUS CHRISTI, TX 78401  
T: 361-882-3456  
F: 361-882-5666  
CONTACT: JANET MAXWELL  
[jmaxwell@bitexas.com](mailto:jmaxwell@bitexas.com)

**DICK OFFICE SUPPLY**  
1008 A EAST PECAN BLVD  
MCALLEN, TX 78501  
T: 956-972-0791  
F: 956-972-1146  
CONTACT: PETE LIPSCOMB  
[pete@ofusargv.com](mailto:pete@ofusargv.com)

**HUB CERTIFIED DEALER**  
**DC INTERIORS**  
6896A ALAMO DOWNS PARKWAY  
SUITE 100  
SAN ANTONIO, TX 78238  
T: 210-521-9900  
F: 210-521-9910  
CONTACT: JESSICA CEVALLOS  
[jessica@dcioffice.com](mailto:jessica@dcioffice.com)

**HUB CERTIFIED DEALER**  
**FACILITIES RESOURCE, INC.**  
9737 GREAT HILLS TRAIL  
SUITE 305  
AUSTIN, TX 78759  
T: 512-371-1232  
F: 512-371-9155  
CONTACT: DARREN ROSS  
[Dross@FacilitiesResourceInc.com](mailto:Dross@FacilitiesResourceInc.com)

**HUB CERTIFIED DEALER**  
**FACILITY INTERIORS INC.**  
6100 W. PLANO PARKWAY  
PLANO, TX 75093  
T: 214-556-4764  
F: 214-556-4800  
CONTACT: SEAN CORRINGTON  
[seance@fmgi.com](mailto:seance@fmgi.com)

**FURNITURE MARKETING GROUP**  
6100 W. PLANO PARWAY  
SUITE #1400  
PLANO, TX 75093  
T: 214.556.4700  
F: 214.556.4800  
CONTACT: SEAN CORRINGTON  
[seance@fmgi.com](mailto:seance@fmgi.com)

**HUB CERTIFIED DEALER**

**G.L. SEAMAN & CO.**

4201 INTERNATIONAL PARKWAY  
CARROLLTON, TX 75007

T: 214-764-6400

F: 214-764-6420

CONTACT: ASHLEY LOWRANCE

[alowrance@glsc.com](mailto:alowrance@glsc.com)

**HUB CERTIFIED DEALER**

**J. TYLER SERVICES INC**

5920 MILWEE STREET

HOUSTON, TX 77092

T: 713-468-2166

F: 713-468-2480

CONTACT: JENNIFER LONGBOTHAM

[longbothamj@ityler.com](mailto:longbothamj@ityler.com)

**MCCOY ROCKFORD INC.**

6869 OLD KATY ROAD

HOUSTON, TX 77024

T: 713-862-4600

F: 713-862-7676

CONTACT: MORGAN VAN BIBBER

[mvanbibber@mccoyinc.com](mailto:mvanbibber@mccoyinc.com)

**MCCOY ROCKFORD INC.**

211 EAST RIVERSIDE DR.

AUSTIN, TX 78704

T: 512-442-0703

F: 512-442-5393

CONTACT: JOHN RADEMACHER

[john@rockford-texas.com](mailto:john@rockford-texas.com)

**HUB CERTIFIED DEALER**

**MARTIN'S OFFICE SUPPLY INC**

822 W PEARL STREET

GRANBURY, TX 76048

T: 817-573-2694

F: 866-579-0213

CONTACT: BILL MARTIN

[bmartin@mosdirect.com](mailto:bmartin@mosdirect.com)

**HUB CERTIFIED DEALER**  
**NAVAJO OFFICE PRODUCTS**  
1200 S. TAYLOR STREET  
AMARILLO, TX 79101  
T: 806-766-8888  
F: 806-766-8854  
CONTACT: TOMMY SANSOM  
[tsansom@officewise.com](mailto:tsansom@officewise.com)

**HUB CERTIFIED DEALER**  
**NELSON INTERIORS**  
5417 BANDERA RD, STE 601  
SAN ANTONIO, TX 78238  
T: 210-684-2624  
F: 210-684-3214  
CONTACT: EMILY HOWARD  
[Emily@nelsoninteriors.com](mailto:Emily@nelsoninteriors.com)

**OFFICEWISE**  
PO BOX 2688  
AMARILLO, TX 79105  
T: 806-372-2236  
F: 806-374-2177  
CONTACT: TOMMY SANSOM  
[tsansom@officewise.com](mailto:tsansom@officewise.com)

**HUB CERTIFIED DEALER**  
**PERRY OFFICE PLUS**  
1401 NORTH THIRD STREET  
TEMPLE, TX 76501  
T: 254-778-4755 X 126  
F: 254-778-3535  
CONTACT: LEA GOATES  
[lea.goates@perryop.com](mailto:lea.goates@perryop.com)

**HUB CERTIFIED DEALER**  
**ROYER & SCHUTTS INC**  
200 BAILEY AVENUE  
SUITE 220  
FORT WORTH, TX 76107  
T: 817-332-5424  
F: 817-332-5420  
CONTACT: HONOR ROWE  
[Honor@Royer-furn.com](mailto:Honor@Royer-furn.com)

**HUB CERTIFIED DEALER**  
**SHELTON-KELLER GROUP, INC**  
6301-9 EAST STASSNEY LANE  
SUITE # 100  
AUSTIN, TX 78744  
T: 512-481-1500  
F: 512-481-1550  
CONTACT: DIANA KELLER  
[dkeller@sheltonkeller.com](mailto:dkeller@sheltonkeller.com)

**THE OFIS**  
7110 OLD KATY RD.  
SUITE #200  
HOUSTON, TX 77024  
T: 713-629-5599  
F: 713-629-4600  
CONTACT: RACHEL KENNEDY  
[rkennedy@theofis.com](mailto:rkennedy@theofis.com)

**THE SPENCER COMPANY**  
150 TURTLE CREEK BLVD.  
#205  
DALLAS, TX 75207  
T: 214-720-0345  
F: 214-720-7708  
CONTACT: JASON SMITH  
[jason@spencer-furniture.com](mailto:jason@spencer-furniture.com)

**WITTIGS OFFICE INTERIORS**  
2013 BROADWAY  
SAN ANTONIO, TX 78215  
T: 210-270-0100  
F: 210-270-0118  
CONTACT: MARK WITTIG  
[mark.wittig@wittigs.com](mailto:mark.wittig@wittigs.com)

**HUB CERTIFIED DEALER**  
**WORKPLACE RESOURCE GROUP**  
1717 W 6TH STREET STE 190  
AUSTIN, TX 78703  
T: 512-472-7300  
F: 512-472-7888  
CONTACT: VIRGINIA VISSER  
[Virginia.visser@wrstx.com](mailto:Virginia.visser@wrstx.com)

**HUB CERTIFIED DEALER**  
**WORKPLACE RESOURCE GROUP**  
4400 NE LOOP 410 STE 130  
SAN ANTONIO, TX 78218  
T: 210-226-5141  
F: 210-226-4218  
CONTACT: VIRGINIA VISSER  
[Virginia.visser@wrstx.com](mailto:Virginia.visser@wrstx.com)

**WORKSPACE SOLUTIONS**  
3660 THOUSAND OAKS DR.  
SUITE # 220  
SAN ANTONIO, TX 78247  
T: 210-366-4414  
F: 210-366-2470  
CONTACT: SUSAN SCHILLER  
[susan@txworkspacesolutions.com](mailto:susan@txworkspacesolutions.com)

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